

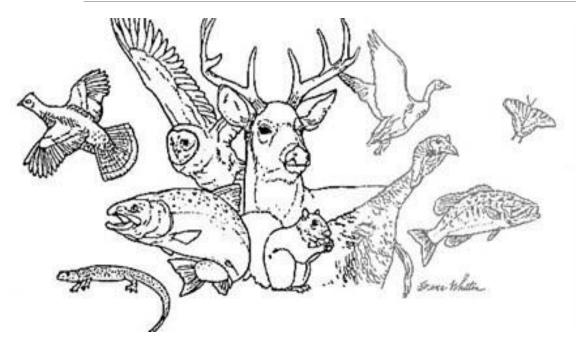
# **GEN AGRITECH**

BUILDING ECOFRIENDRLY SOLUTIONS FOR AGRICULTURE





# Approach



Wild Life Management

**♦** Schedule III of the Wildlife Protection Act of 1972.



**Mother Earth** 



### Wild Life Menace

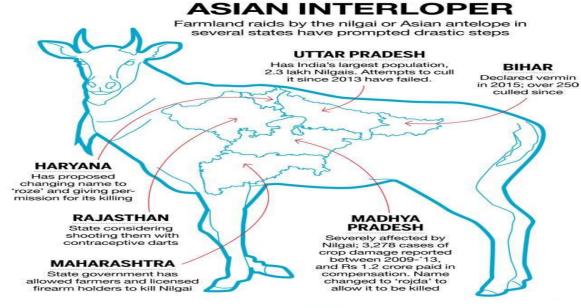




**Electrical Fencing** 



Gun Killing





 $Gun \ Killing$ 



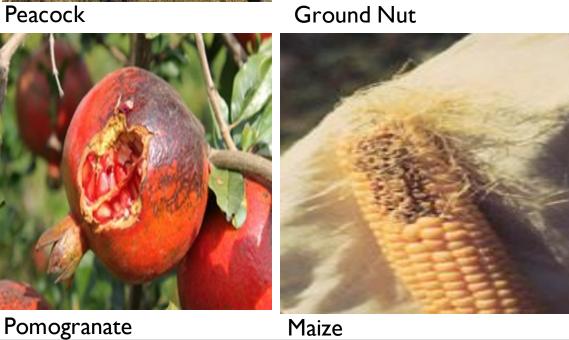
Acoustic unit



# Bird Menace in **Agriculture**



Ground Nut





Bird Menace in Aviation





## Current Alternatives: Bird Menace



**DANGER** POISON





Gun Killing

Chemical

Schok









Fencing www.genagritech.com

Spikes

**Fibre** 

Natural Prey



# Our Offering : Bio Repellents



**Biorepel**<sup>™</sup> **Gel formulation for Wild Boar**.



Farm Secure<sup>™</sup>
Liquid formulation
for Nilgai



**BirdX**<sup>®</sup>
Liquid Formulation for Birds

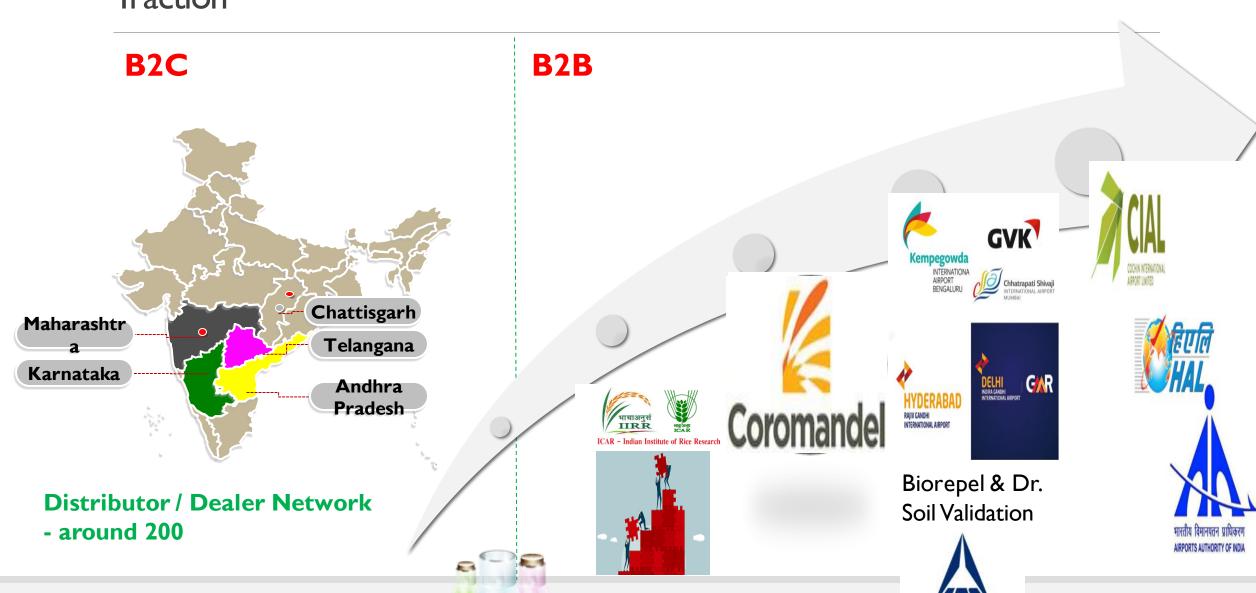
Eco Friendly Proven – Works well

Natural

Cost effective



### **Traction**

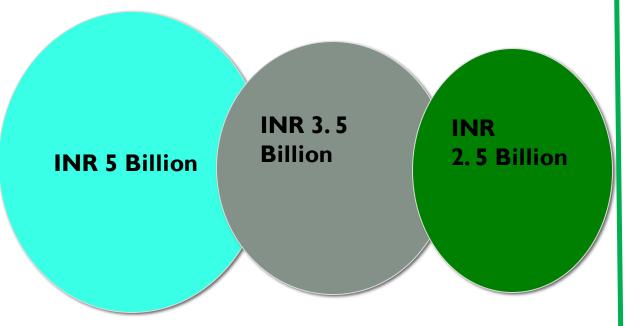


# INDIA Market Opportunity: Biorepellents





- Farm Secure™
- BirdX®



Total
Addressable
Market (TAM)

Serviceable Addressable Market (SAM) Serviceable Obtainable Market (SOM)



### Team + Advisors



### Dr. P. N. Rao

Masters from Pondicherry University, PhD from **Cambridge**, UK and MBA from **INSEAD**, France.

Hands on experience in Biotechnology.



**Dr. P. S. Lakshmi**Chief Operating Officer



Our strength is 15 member team. Total experience of team is around 120 years,

### Advisors / Mentors



Mr. K.V. Iyer

Mentor, from a-IDEA

NAARM



Mr. Mahesh Kanumury
Mentor, from a-IDEA
NAARM

# THANK YOU



**Gen Agritech** | Flat No. 301, 303, Cupid Curve Complex, Opp JV Park, Road No. I, Banjara Hills, Hyderabad

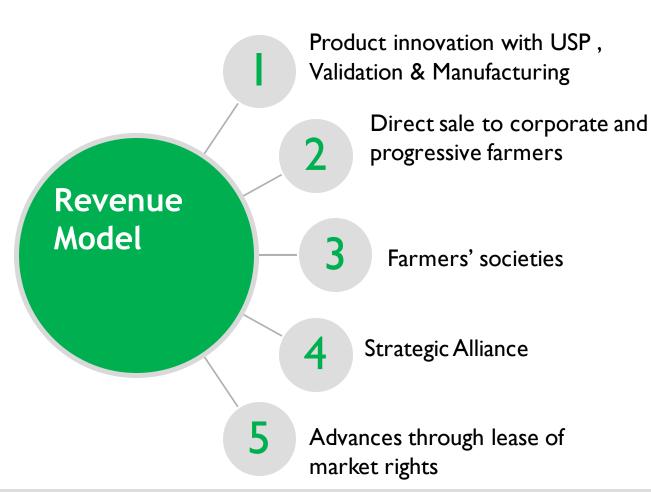
Phone: **+91 990 880 1233** 

Email: pn.rao@genagritech.com



# Market Approach & Growth

### Largely dependent on local retail outlets.



### **Growth Model**



Adopting localized Alliance with FPO



Tie up with Coromandel Grow more centers



Online sale to target progressive Farmers